



**Found**



**Hopeful**



**Healed**



**Restored**

SEATTLE'S UNION GOSPEL MISSION

2021 ANNUAL REPORT

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# A MESSAGE FROM THE PRESIDENTS OFFICE



Over six years ago, Seattle and King County both issued emergency declarations on homelessness. The latest count, nearly 12,000 individuals, reminds us that homelessness is a complex issue with no easy solutions.

But the Mission remains steadfast and hopeful. We continue to serve our homeless neighbors every day – no matter their situation or circumstances. Our efforts require relationship building, love, patience, and prayers. God’s grace and love drives us forward and helps us to persevere.

We are blessed to work and partner with local churches, companies and other organizations. We’re thankful for companies like Systema Technologies that took a bold step to bring hope.

We’re also thankful for Domonique who struggled for years with addiction and homelessness, but today, through God’s love and grace, knows what it means to be redeemed and restored.

Thank you for continued support that helps make all this possible. We look forward to bringing the love of Jesus and hope for a new life to even more of our homeless neighbors in the next year.

A handwritten signature in black ink that reads "Scott Chin". The signature is fluid and cursive.

SCOTT CHIN, PRESIDENT



# SYSTEMA



Scan this QR code to learn more about our partnership with Systema or visit [ugm.org/systema](http://ugm.org/systema)

At the Mission, we know it takes the entire community to address Seattle's homelessness crisis.

Systema Technologies, a local business and long-time financial partner of the Mission, began to get more involved over the years. When their President/CEO, Tom Prenzlou, and Operations Manager, Eric Wightman, toured the Downtown Men's Shelter, an idea was born.

Systema began hiring men and women who have come through the Mission's recovery programs. This has helped Mission graduates as they start a new life, but also Systema as well. As Tom puts it, "we are always hiring ... it just seemed like a win-win that they would be able to receive a job and we would be able to receive a great person."



One of the beneficiaries of this partnership is John Troxel. John grew up in a dysfunctional family and once struggled with drug addiction and homelessness. After graduating from the Mission's Men's Recovery Program and completing an internship, John was hired by Systema. John was hired as a custodian and worked his way into a promotion. Now working as a Facilities Tech, John says his job "has meant almost everything to me," and "especially so the new friendships and relationships."

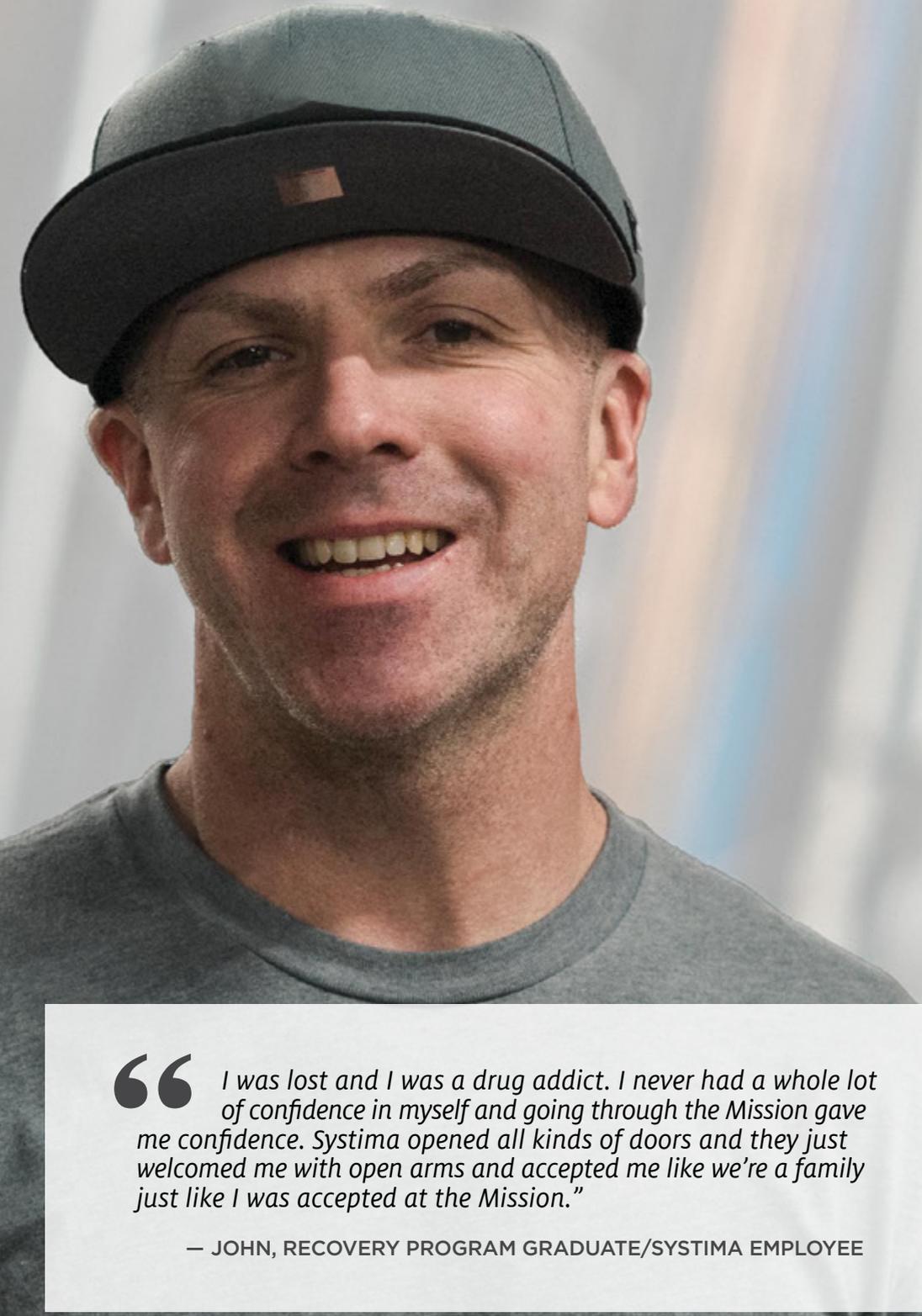
According to Eric, John has gone above and beyond and has been "a massive help getting us moved ... renovating the building, making sure it's ready to go."

Tom and his team at Systema love giving people a second, and more, chances. As he puts it, "We're not here to solve the problems, we're just here to do what Christ wants us to do."

It takes a community to solve homelessness, and that's why we need to partner with organizations like yours. We accomplish more together.



Visit [ugm.org/corporations](http://ugm.org/corporations) for more information.



*"I was lost and I was a drug addict. I never had a whole lot of confidence in myself and going through the Mission gave me confidence. Systema opened all kinds of doors and they just welcomed me with open arms and accepted me like we're a family just like I was accepted at the Mission."*

— JOHN, RECOVERY PROGRAM GRADUATE/SYSTEMA EMPLOYEE



DOMONIQUE

Domonique had, in her words, “a pretty good childhood.” Raised alongside three sisters by their single mom, though, she says she “didn’t have that structure that I probably needed.”

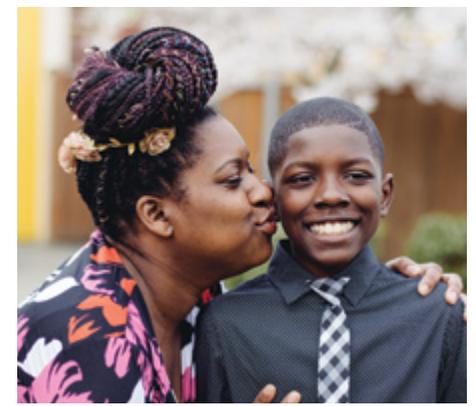
Domonique became rebellious during her teenage years, avoiding church and using alcohol and drugs — first marijuana, and later, cocaine.

Not long after leaving high school shy of graduation, Domonique lost her mom unexpectedly. She became depressed. “I went to a dark place,” she says.

Domonique and her boyfriend had two children together, but when he became addicted to prescription drugs, their struggles led to them being evicted. They broke up. He went to rehab, but she wasn’t ready.

Domonique spent most of the next nearly seven years being homeless. Drinking took over her life. “When I was unable to provide for my kids and I had to give (them) away to their dad, that was my rock bottom,” she says. “I knew I needed to do something because I couldn’t live without my kids.”

Domonique found her way to the Mission, where she says her life changed in “so many ways.”



“

*I knew I needed to do something because I couldn’t live without my kids.”*

—DOMONIQUE

The Mission gave her stability, resources, an education, and much more. She got her kids back, and has grown close to God for the first time since she turned from Him in anger over her mother’s death.

As Domonique puts the pieces of her life together, she looks forward to providing for herself and her kids without any assistance. “I owe that all to God and to my recovery and to the Mission.”

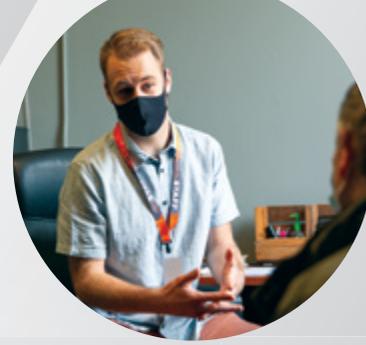


*“I volunteer at the Mission for the joy of having a front row seat to watch life change, recover and positively impact the next generation for the better ... So many of these beautiful ladies have become dear friends.”*

— JACQUIE RAUCH, VOLUNTEER

Learn more about volunteering at [ugm.org/volunteer](http://ugm.org/volunteer)

# HOMELESSNESS TO SELF-SUFFICIENCY



1

## Survival

This is the stage you see most often — people living on the streets, often in the midst of their addictions, barely surviving, if at all. Our teams go out, day and night, 365 days a year, to connect them to life-saving assistance.

### SURVIVAL PROGRAMS

- OUTREACH TEAM
- SEARCH + RESCUE
- SHOWER TRAILER
- MENTAL HEALTH OUTREACH



4,000

Names we know on the street

2

## Stabilization

Here, the Mission meets basic needs as people work to detox and leave the past behind. We provide a safe place where they can make a decision to join our recovery program.

### STABILIZATION PROGRAMS

- MEN'S EMERGENCY SHELTER
- WOMEN'S EMERGENCY SHELTER
- POST-HOSPITAL RECOVERY
- BRIDGE PROGRAMS
- LINK PROGRAMS
- PRISON MINISTRIES
- DENTAL SERVICES
- LEGAL SERVICES
- ART FROM THE STREETS

3

## Recovery

In the third stage, people have enrolled in our year-long residential recovery program. We help men and women through counseling, relapse prevention curriculum, and provide the physical, mental, and spiritual healing people need to leave their addictions behind.

### RECOVERY PROGRAMS

- MEN'S RECOVERY PROGRAM AT RIVERTON PLACE
- MEN'S RECOVERY PROGRAM AT CAPITOL HILL
- WOMEN'S RECOVERY PROGRAM AT HOPE PLACE

4

## Post-Graduation

After graduating from the Mission's recovery program, many will pursue further education, internships, and jobs as they take important steps in their new lives. The Mission helps with housing, job training, continuing education, integrating with church community, and more.

### POST-GRADUATION PROGRAMS

- RENOVO HOUSING
- CONTINUING EDUCATION
- JOB PLACEMENT
- ALUMNI AFTERCARE

4374

Legal consult hours

395,182

Meals served

61,718

Nights of safe shelter

14,375

Volunteer hours

2,611

Hot showers

12,032

Counseling/Case management sessions

72%

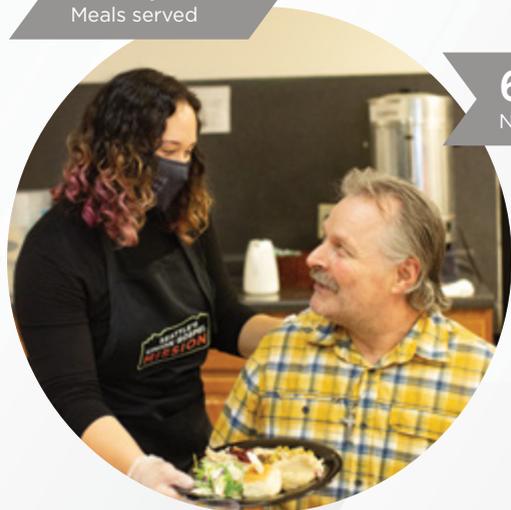
Graduation success rate

35,155

Bible studies/devotional attendance

722

Began the path to self-sufficiency\*



\*New intakes into our programs plus people moved off the streets to housing/shelters/programs through the Mission's Outreach team.



# FUTURE GROWTH AND VISION PLAN



## What we've done in 2021

In Romans 8:28, Paul tells us “that in all things God works for the good of those who love him, who have been called according to His purpose.”

In 2021, God continued to show His faithfulness to the Mission and to those we serve. He also continued to shape and prepare the Mission for the future – according to His purpose.

We recently opened our newest men's recovery program at our Capitol Hill location. This program is specifically designed for men leaving incarceration, and/or living with co-occurring issues related to addiction and mental health.

COVID-19 restrictions forced us to pause our emergency shelter model and develop a lengthier quarantine intake protocol. But, it also helped us develop a new Enhanced Shelter program that allows our guests to stay for up to six months instead of just a few nights.

The extended time provides some great benefits. The Mission gets more time to build relationships, care for, pray with and let individuals know about the hope that only God can provide. Our homeless neighbors get more

consistent case management, develop deeper relationships and a more stable life as they contemplate leaving the street and entering our year-long recovery program.

We recently launched an in-depth review of all our programs. This comprehensive review helps us better identify programs working well and programs that need improvement. It also helped us increase cross-team learning, improved collaboration and build a more mutually supportive environment. When completed, the review will help the Mission be more effective in serving our homeless neighbors, and one another.

We also launched Project Cornerstone designed to strengthen the foundational base of our programming and to help us better develop a long-term program blueprint for the future. We hope to finalize Project Cornerstone plans in early 2022.

We're thankful for the opportunities to strengthen the Mission in the short term and longer term.

Ask your rep about Project Cornerstone and our program review scheduled to wrap up in early 2022

## What we hope to do

God's continued faithfulness and your generous support in 2021 brings excitement as we look to the future.

2022 marks the 90th year of loving and serving our homeless neighbors in the greater Seattle area – and we joyfully plan to do so for as long as God allows! Like you, we long for the day that every homeless neighbor knows of God's love, redemption and restoration that only He can provide.

We will continue to respond to the crisis in ways that bring the love of Jesus, and hope for a new life, to our homeless neighbors. Our Church Engagement team continues to train and equip churches to serve our homeless neighbors through all stages - Survival, Stabilization, Recovery, or Post-Graduation.

We continually review and seek ways to improve our programs so that they best address the pandemic and other challenges.

In the end, we want every one of our homeless neighbors know that they are loved by God, and by us, no matter their circumstances.



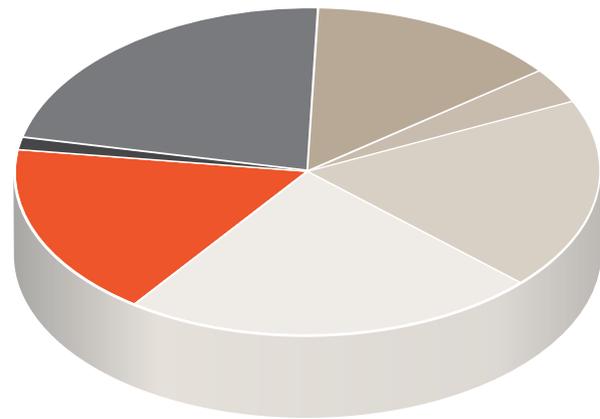
**Our goal is to see 5,000 people in program by 2030 and 2,000 graduates by 2030**

# FINANCIALS

We are so grateful to our committed donors and volunteers, both individual and corporate, whose generosity allows the Mission to help so many who have lost their way find a new path.



## SUPPORT AND REVENUE



- Companies and organizations **19%**
- Estates **19%**
- Events **5%**
- Foundations **11%**
- Donated goods and service **15%**
- Churches **1%**
- Individual contributions **30%**

### CONTRIBUTIONS

Individual contributions .....	\$10,397,428
Churches .....	\$283,165
Companies and organizations .....	\$6,708,018
Foundations .....	\$4,037,838
Estates .....	\$6,524,380
Donated goods and services .....	\$5,130,605
Events .....	\$1,745,450

**Total contributions ..... \$34,826,884**

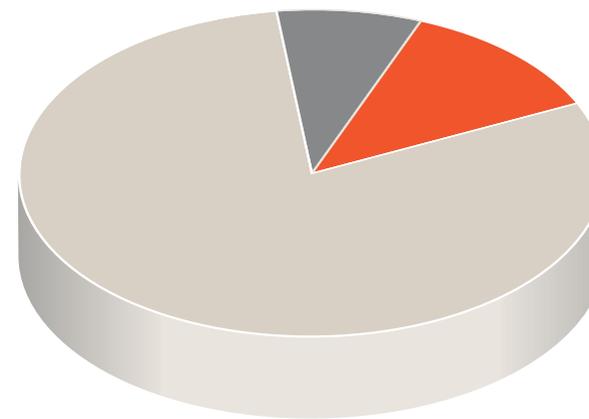
### OTHER REVENUES

Program, rent and other .....	\$161,595
Investment income .....	\$3,251,275

**Total revenues ..... \$3,412,870**

**Total support and revenue ..... \$38,239,754**

## EXPENSES



- Program services **76%**
- Fundraising **15%**
- Management and general **9%**

### OPERATING EXPENSES:

Program services .....	\$20,449,013
Management and general .....	\$2,461,792
Fundraising .....	\$3,970,298

**Total expenses ..... \$26,881,103**

### NET ASSETS

Change in net assets .....	\$11,358,651
Beginning of the year assets .....	50,770,753
Net assets, end of year .....	\$62,129,404

OUR TAX ID NUMBER:  
91-0595029



“ Being a believer in the Mission is an easy choice for me — I trust their integrity behind handling His resources and know that their heart is truly inspiring their service for our neighbors.

— LAUREN TSUNG, MISSION BOARD MEMBER AND SENIOR DESIGN TECHNOLOGIST, AMAZON

# GET INVOLVED

There are so many ways you, your family, church, business, or civic group can join us in loving and caring for our homeless and hurting neighbors in the greater Seattle area.

## PRAY

Pray for our homeless neighbors, their families and friends, and pray for those of us serving on the front lines of homelessness. Also, pray how you and others in your circles might get more involved so we can work together to address the homelessness crisis.

## LEARN

The Mission has six different Engaging Homelessness trainings. These trainings explore the root causes of homelessness, God's heart for our homeless neighbors, relational barriers our homeless neighbors struggle with, the Mission's approach, how to set up a homelessness ministry at your church, and ways everyone can get involved. For more information, visit [ugm.org/learn](https://ugm.org/learn).

## VOLUNTEER

Consider donating your time to serving our homeless neighbors. To learn more about current volunteer opportunities, please visit [ugm.org/volunteer](https://ugm.org/volunteer).

## GIVE

When you give financially to the work of the Mission, you provide for both urgent physical needs as well as long-term help for people struggling with homelessness and addiction.

Our Tax ID Number is 91-0595029

### FINANCIALLY

Please consider a one-time gift, or a recurring donation. You can also donate stock, or donate through your IRA or donor advised fund. Give today at [ugm.org](https://ugm.org).

### LEAVE A LEGACY

Your estate gift or bequest can change lives for generations to come. To learn more, visit [ugm.org/legacy](https://ugm.org/legacy).

### FUNDRAISE FOR THE MISSION

Mobilize your church or organization to fundraise for the Mission! For more information, visit [ugm.org/trainings](https://ugm.org/trainings).

### DONATE GOODS

Your gently used clothes and household goods can help people in great need. Learn more at [ugm.org/donategoods](https://ugm.org/donategoods).

For all other questions, please get in touch with our Donor Relations team at (206) 432-8428 or [donorrelations@ugm.org](mailto:donorrelations@ugm.org)





MISSION

To bring the love of Jesus  
and hope for a new life to  
our homeless neighbors

VISION

Every homeless neighbor—  
beloved, redeemed, restored

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*"The heart of man plans his way, but the Lord establishes his steps."*

PROVERBS 16:9